



Delta Informatics **دلتا للحاسبات** Corporate Credentials

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A. Overview Of Delta Informatics's Services And Capabilities

Delta Informatics is a professional software development company, founded in Amman during 1993 by a seasoned core team of bright young professional software developers with a vision of becoming the key to delivering high tech solutions in the local and regional market.

Since it was established in Amman in 1993, Delta Informatics has technology-partnered with many esteemed firms and organizations in Jordan, KSA, UAE, Oman, Kuwait, Egypt, Yemen, Lebanon, Syria, Iraq, Palestine, Morocco, USA, and recently Afghanistan building and maintaining superlative information solutions using Client-Server and n-tier web solutions, with the architecture and infrastructure to support a competitive system that has the benefits of:

- Lower cost development using an efficient, tried and tested development model.
- A solution that lowers the total-cost-of-ownership.
- A solution fully documented and understood by end users.
- A solution that is easily extensible and maintainable and can serve a model for other similar engagements.

Delta Informatics have strong expertise in developing industry focused software application for Micro finance institutions, Manufacturing Industries, Finance, and Costing, Environment Management and Government sectors. Majority of our application are developed using latest Oracle technologies.

Our team recognizes that confidence is the capital of economic investment; therefore we have pledged ourselves to serve our customers and win their trust through timely implementation with the advice of experienced consultants, for implementing tailoring and streamlining systems to clients' specific needs.

Through ISO Certification and adhering to the international standards and best practices, Delta Informatics is committed to providing quality services leading to outstanding success and this was achieved by placing commitment to quality, excellence, and improvement first through continuous R&D that is aimed at keeping the company's products and services up-to-date and effective.

A1. Services

Delta Informatics combines the best practices of IT services, software engineering and total quality management to be the premier brand for defining, designing, developing, deploying, and sustaining software products. Delta Informatics provides a unique combination of collaborative methodology and integrated delivery teams to quickly take clients from concept to successful launch and then maintenance of their products.

Using proven and leading edge technologies, Delta Informatics creates flexible and highly functional applications and software products for companies. Delta Informatics provides its services to customers spanning the vertical markets of Financial and Management, Portfolio Management/ Loan Tracking, Process Automation, Manufacturing and many more. Modularity, Dynamic Reporting, Flexibility, Full Integration, Multi Document Interface, Multi- Company/ Currency/ Language, several security levels/ Auditing, Open Platform Support, Complete Documentations, Professional Training, and solid technical support are the basic features bundled into our products and systems.

Delta Informatics staff, methodologies and best-of-breed technologies provide the basis for defining and designing software applications that are scalable, reliable

and easy to implement. Opportunities for incremental performance enhancements are incorporated into the application design to allow for growth as the customer's business evolves and its IT requirements change.

A2. Areas of Expertise

Our areas of expertise cover development of mission-critical web and B2B applications using Oracle tools and products and Internet/Intranet/Extranet technologies (ASP.NET, Web Services) through industry standards (XML, SOAP).

Our team has delivered a variety of products with networking components over TCP/IP on windows and Linux platforms as both web services, and as multithreaded real-time windows services running 24/7.

The team also covers a wide range of desktop and distributed applications utilizing the latest Oracle technologies. Industries that our team has worked with include banking and microfinance, government warehousing and procurement, financial, HR and administration, production and cost accounting, seaports and services industries.

DELTA Informatics focus areas include process automation, collaboration and enterprise-wide internet/ internet-based collaboration, enterprise resource planning, customer relationship management and supply chain management.

A3. Resources

Delta Informatics is managed by an experienced management and supported by a technical team with long unique experience in management, marketing, technical support and software development.

We invest in our people, as we believe they are our greatest assets. Based on our staff resumes and MV2's project needs, we put together our best professionals resources that have just the right experience for what it takes to deliver the project

Listed below are the Delta product suites/ solutions that were developed with heavily reliance on optimized, integrated and scalable database architecture using Oracle database and development tools.

A4. Products

- ***Financial Suite:***
 - ✓ General Ledger Module
 - ✓ Accounts Payable Module
 - ✓ Accounts Receivable Module
 - ✓ Checks Follow up Module
 - ✓ Fixed Assets Module
 - ✓ Payroll Module
 - ✓ Share Holders Module
 - ✓ LC/ LG/ Bonds Module
 - ✓ Contracts Module

- ***Micro-Finance Suite:***
 - ✓ Loan Tracking Module
 - ✓ Incentives Module
 - ✓ Saving and Deposit Module
 - ✓ Credit Risk Management

- ***Financial Leasing Suite:***
 - ✓ Leasing Module (Cars, Vehicles, Apartments, Buildings, Office Supplies)
 - ✓ Incentives Module
 - ✓ Assets Module
 - ✓ Work Flow Module.

- ***Human Resources Suite:***
 - ✓ Personnel Module
 - ✓ Payroll Module
 - ✓ Time Attendance Module
 - ✓ Health Insurance Module
 - ✓ Saving Fund Module
 - ✓ Housing Module
 - ✓ General Insurance Module
 - ✓ Transportation Module
 - ✓ Communication Module

- ***Seaports Suite:***
 - ✓ Marines System
 - ✓ Operations System
 - ✓ Ticketing System
 - ✓ Shipping System

- ***Distribution Suite:***
 - ✓ Inventory Management Module
 - ✓ Sales & Customer Orders Module

- ✓ Purchasing Module
- ✓ Shipping & Clearance Module
- ✓ Tender Module

- ***Manufacturing and Industrial Suite:***
 - ✓ Material Handling Module
 - ✓ Production Control & Planning Module
 - ✓ Production Costing Module
 - ✓ Quality Control Module
 - ✓ Lab Information Management Module
 - ✓ Spare Parts Module
 - ✓ Maintenance Module

- ***Water Management Suite:***
 - ✓ Irrigation Order Processing Module
 - ✓ Planting Register Processing Module
 - ✓ Billing and Accounting Module
 - ✓ Irrigation Schedule Module
 - ✓ Water Demand Module
 - ✓ Water Consumption Statistics
 - ✓ Historical Data Management Module
 - ✓ Water Supply Management Module

- ***Turnkey Projects:***
 - ✓ Free Zone
 - ✓ Jordan Court System

B. Strategic Projects:

- *Delta ERP System (1996)*

Delta developed an ERP solution to serve the management information system for industrial firms, This Solution sold to wide range of factories in Jordan and Middle East. Like Bahlas Carpet Factory at KSA in addition to many strategic factories at Jordan.

- *Water Management Information System (1998)*

The Project was funded by KFW in cooperation with French company (Jersar) to build a complete data base to handle the water management strategy for Jordan Valley Authority, this project developed by Delta to handle all the distribution of water to farms in addition to Jordanian cities. This project helps on controlling the quantities to be distributed based on the water availability reserved in dams with reflection on decreasing the waste of water distributed.

- *Micro Finance Solution (2003)*

The Project was funded by both AMIR (I) Program "Access to Microfinance and Improved policy Reform" as well as four MFIs in Jordan.

Delta Informatics developed the required solution using Oracle database and development tools. This Solution sold to 15 countries in the Middle East, Asia and Africa.

- *Aqaba Sea Port Solution. (2004)*

A fully integrated turnkey solution to handle all business processes of Aqaba port was developed to cover the Navy , operation, financial, warehouses, legal and maintenance departments of the port was developed by Delta. This project was one of the key Jordanian projects of automation.

- *Inventory and Warehouses Solution (2006)*

Warehouses solution for Jordanian Public Security Directorate to automate the purchasing, inventory and issuing all types of the PSD items was developed by Delta ; this solution serves all PSD locations and the different tyypes of Inventory they had. This project was sold to Jordanian Darak Directorate to automate their warehouses and inventory processes.

- *Financial Leasing Solution (2009)*

The Project for car financing leasing developed to Toyota - Kuwait, this project sold to 5 banks in Jordan.

- *Free Zone - Jordan. (2012)*

A turnkey solution with centralized database was developed to Jordanian free zone to cover all their locations and cover their business processes, this project increase the quality and the duration of service to their customers.

- *Court System - Qadi ALQuda'a Depatment - Jordan. (2013)*

A complete system for Jordanian Sharia'a courts was developed by Delta to automate cases, cases execution, legal documents, lawyers and Judges database in addition to Mirath and statistical system to serve all courts in Jordan.

Sample Short CVs are listed below:

Marwan Hamdan
29/3/1964
Jordanian

Mr. Hamdan is the founder and the General Manager of Delta Informatics since 1993; previously worked for five years as Oracle Developer, R&D Manager, DP Sales Manager at the General Computes & Electronics Co. (GCE) and Computer & Engineering Bureau (CEB).

Duties and responsibilities include project management, planning, and ensuring timely and successful delivery of projects.

Since 1998, Mr. Hamdan has managed several information systems development and automation projects for local / international private and government agencies; and he has extensive expertise in managing large-scale automation projects, which included digitizing the operations of around 50 major entities in over than 10 countries.

Holds a Bachelor degree in Electronics & Communication Engineering from Yarmouk University; superior skills in business analysis, systems implementation, solid functional know-how in several business industries and software products; equipped with a solid experience in UNIX OS, Arabization of ASCII terminals and printers.

Ahmed Ayesh
16/9/1971
Jordanian

Mr. Ayesh is the Technical Director, Deputy General Manager of Delta Informatics. Duties and responsibilities are to manage the technical teams, projects technical management as well as quality control of the entire projects lifecycle and deliverables.

Since 1994, Mr. Ayesh has managed and executed several information systems development and automation projects for local / international private and government agencies; and he has extensive expertise in managing and conducting large-scale automation projects, which included digitizing the operations of around 50 major entities in over than 10 countries.

Holds a Bachelor degree in Electrical Engineering, University of Jordan; superior skills in business and systems analysis, information systems design, development, implementation; equipped with an up-to-date world-class experience in Oracle database and development tools, as well as advanced functional experience in several business industries and products.

Mahmoud ELhassani

16/9/1971

Jordanian

Mr. Hasasni is Analyst and Designer. Duties and responsibilities are to manage the analyst and design team, with deep experience on Software quality control and development.

Since 1999, Mr. Hassani has managed and executed several information systems development for many projects for private and government agencies; and he has extensive expertise in design, analysis and development ; some of the major projects handled by Mr. Hassani were Aqaba port project, Nippon Jordan Fertilizer Company, Jordan Carbonate factory, Bahlas National carpet company and many others.

Holds a Bachelor degree in Electrical Engineering, University of Jordan; superior skills in business re-engineering and systems analysis, information systems design, development, implementation; equipped with an up-to-date world-class experience in Oracle database and development tools, HTML and Java scripts as well as advanced functional experience in several business industries and products.

C. Number of Years Delta Informatics Has Been Operating In Jordan

Delta Informatics was established as a Limited Liability Company in Jordan since 1993, it is privately owned by:

- Mr. Marwan Hamdan – General Manager (62% Shares, Jordanian Nationality), and
- Mr. Ahmad Ayesh - Technical Director (38% Shares, Jordanian Nationality)

D. Delta References

Attached Delta References.